

STAFF SPOTLIGHT

Lewis Westbury

Lewis Westbury has recently taken over the reins of iLECSYS Rail (part of the iLECSYS Group) and has been appointed Managing Director as of 1st July 2019. iLECSYS Rail specialises in the manufacture of Class II or composite solutions for signalling and trackside structures. Congratulations Lewis! Let's find out how he got here.



What is your history with iLECSYS and iLECSYS Rail?

I began my journey with iLECSYS in January 2014 as a marketing and advertising executive. I remember finding the position very daunting as it was my first opportunity since university to fulfil a role in what I have my degree in.

After about 18 months and learning more about the core of the iLECSYS business my attentions were gradually swayed towards the Rail division. This began with focused project specific advertising and training sessions. Shadowing Peter Dickson enabled me to gain a vast amount of knowledge in very little time. Gained knowledge resulted in greater responsibility and I gradually found myself managing various Class II retrofit projects alongside both Network Rail staff and contractors.

What advice would you have given yourself 10 years ago?

Never discount anything. You never know what opportunities may arise and what is around the corner. Enjoy every day and never be afraid of meeting new people. Challenge yourself and never settle for second best.

What's the best thing about working at iLECSYS Rail?

Without doubt the people, both within iLECSYS and working with customers and suppliers. I am a firm believer that people buy from people. We have a great team within iLECSYS and however stressful it may get you always have the support of the team.

We have a brilliant design team who never fail when faced with a challenge. Being able to listen to your customers problems and come up with solutions enables us to keep innovating and looking ahead.

What are your priorities for iLECSYS Rail in the next five years?

The goal is to continue growth and ensure we maintain our position as the UK's leading supplier of Class II equipment. I want to ensure we keep delivering a first class service to our customers. I look forward to creating new relationships with project teams and expanding these with existing projects.

The next 10 years a little more exciting as I would like to expand the business to look at projects abroad and how the use of Class II and composites can benefit these.

What do you do when you're not giving iLECSYS Rail your all?

Family time is very important. We all work very hard however I am a true believer that you need some quality home time as well. We have been Merlin pass Holders for the past couple of years and are very lucky to be within a short drive to many of the major theme parks. Although not for everyone, a brief rush on the coasters seems to relax the brain!

Following the mighty Chelsea (which is usually more stressful than the coasters!) and a nice Sunday carvery would complete the ideal Sunday!

iLECSYS Rail Staff Spotlight, Lewis Westbury, August 2019